



Manufacturing & Resources

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| Food & Beverage | Dairy • Canning • Frozen Food • Breweries • Non-alcoholic Beverages • Coffee, Tea & Spice • Bakery & Confectionary |
| Printing | Small & Medium Commercial Printers |
| Fabricated Metal Products | Stamping & Fabricated Products • Tool & Die Structural Steel • Light Metal Products • Sheet Metal • Machine Shops |
| Concrete & Products | Concrete Products • Stone Products • Ready-mix Concrete • Brick & Clay |
| Machinery & Equipment | Electronics • Heating & Cooling Equipment • Industrial & Commercial Machinery • Precision Equipment • Boilers & Pressure Vessels |
| Consumer Goods | Electrical Appliance • Equipment for Restaurants, Hotels, Offices, or Stores • Glassware Manufacturing |
| Wholesale, Resources & Storage | |
| Food & Beverage | Fruits & Vegetables • Non- alcoholic Beverages • Meat, Fish & Poultry |
| Auto Parts | Operating Parts • Trailers & Camper Units |
| Building & Garden | Decorative Stones • Supplies • Marble & Clay |
| Resources | Seismic Exploration • Logging & Lumbering • Natural Gas Distribution |
| Machinery & Equipment | Industrial Machinery • Heating & Cooling Equipment • Hardware & Plumbing Supplies |
| Fabricated Metal Products | Metal excluding Scrap Metal |
| Commercial & Industrial | Low to Moderate Hazard Chemicals • Medical & Scientific Supplies • Low Hazard Drugs • Office Machines & Commercial Equipment • Beauty Supplies • Marine Supplies • LPG Gases |
| Consumer Goods | Accessories • Dinnerware • Cameras • Hearing Aids & Eye Glasses • Clothing excluding Infants' Wear |
| Warehousing or Storage | Private Storage |



Construction & Contracting

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| Project Construction | Multi-Family Residential • Commercial Buildings • New Infrastructure • Highway, Street & Road • Manufacturing, Industrial, Institutional Facilities • Sewer & Watermain |
| General Contractors | Commercial & Residential • New Construction, Renovations, Retrofits |
| Sub-Contractors | Commercial, Industrial & Residential Electricians • Millwrights • Power Line Construction • Drywall & Painting • Carpentry • Concrete Placing, Forming, and Finishing |
| Earth Moving | Road Building • Excavation & Land Grading |
| Oilfield Contractors | Well Service Contractors • Lease Site Preparation • Reclamation • Equipment Rental • Crane & Winch Services • Field Welders |
| Other | Drilling, Well Digging, Shaft • Sinking (excl. Oil & Gas) • Concrete Formers |



Consumer & Business Services

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| Consumer Services | Parts & Supplies Dealers • Pharmacies • Automotive Repair Garages and Specialty Shops • Household Goods Repair • Accounting & Bookkeeping Services • Community Centres |
| Business Services | Professional Clubs & Associations • Tool & Equipment Rental • Accountants, Lawyers & Consultants • Geophysical Services & Land Surveyors • Engineers • Architects • Bakeries • Funeral Homes |
| Real Estate | Industrial Plazas • Office Buildings • Retail (Building Owner's Risk only) |



Transportation & Logistics

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| Bulk & General Cargo | Consumer Goods • Dry Foods • Electronic Products • Auto Parts & Accessories • Paper & Paper Products • Agricultural Products |
| Large & Heavy Cargo | Heavy Machinery • Oilfield Equipment • Construction Equipment |
| Temperature-Sensitive Cargo | Meat, Poultry & Seafood • Frozen Foods • Dairy & Dairy Products • Fresh Produce • Flowers • Beverages |
| Flat Deck Cargo | Machinery • Lumber Products • Roadwork & Maintenance Equipment • Metal & Metal Products |
| Specialized Cargo | Oilfield-related Products • High-value Specialty Goods • Pharmaceutical Products • Livestock • Miscellaneous Containerized Freight • Medical Machinery & Supplies |

Coverage for select commodities is only available to fleets with 5+ power units.



Health, Education & Social Services

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| Health Services | Industrial and Well Site First Aid Attendants • Hearing Aid Services • Nursing Homes & Senior Care Facilities • Optometrists & Opticians • Veterinarians |
| Education & Instruction | Dance, Music, Art, & Gymnastic Schools • Colleges & Universities • Day Cares & Pre-Schools • Trade or Vocational Schools • Private Schools |
| Social Services | Community Living & Group Homes • Places of Worship • Special Interest Groups • Health Societies & Charitable Organizations • Cultural & Religious Institutions • Social Counseling & Consulting Services |



Small Business

Our small business product is aligned with our Mid-Market appetite. Risks fitting the below definition may qualify for our small business product:

- Less than or equal to \$5M in revenue (\$3M for Manufacturing and Contracting)
- Less than or equal to \$10M in TIV (\$5M per location)
- Canadian locations only
- Maximum four vehicles

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| Decline Classes | Bars & Taverns • Roofers • Taxis • Plumbing • Residential Realty |
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Technical Risk

Revenue: Greater than \$100M
Single locations TIV: Greater than \$100M
Higher hazard classes

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| Property | Renewable Policies (Property, CEF, etc) Manufacturing • Mining • Well Producing Ops • Drilling Contractors • Well Servicing • Pipelines • Electric Light Power Companies • Gas Companies - Natural Gas Retail • Warehousing |
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| Liability | Wrap Ups • Manufacturing • Mining • Pipelines |
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E&O, D&O and Cyber Risk

Executive & Professional Solutions and Regional Appetite

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| Traditional | Lawyers • Notaries • Insurance Agents & Brokers • Real Estate Agents |
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| Miscellaneous | Adjusters • Management Consultants • Employment Agencies • Property Managers • Travel Agents • Tour Operators • Golf & Country Clubs • Commercial Printers • Professional & Business Associations • Manufacturers • Event Planners • Regulatory Bodies, Colleges & Educational Institutions |
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| Multimedia & Technology | Advertising Agencies • Market Research & Consulting • Public Relations • Publishers • Software Developers • Consultants • Graphic Design • Website Design and Hosting • Integration Services • Value Added Re-Sellers • Application Service Providers |
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| Health & Social Services | Health Societies • Nursing Homes • Long Term Care • Group Homes • Community Living • Rehabilitation Centres • Community Centres • Occupational/Industrial Health |
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Want to learn more?

Contact your Business Development Manager or Market Reservation at:

 1.855.620.6262

 MR.Western@nbfc.com